



Sales Manager UK (m/w/d)

Experience Level Mid-Level
Department Sales UK
Type of employment Fulltime
Place of work Remote (UK)

Strong network. Strong team.

Become part of one of Europe's leading networks for checkout and digital marketing services. More than 2,300 European partner stores rely on our high-quality e-commerce solutions to improve their business. How? By innovatively integrating artificial intelligence into online marketing. This is where you come in: You enrich our teams with ideas, power and personality.

Your job:

Sales of our digital marketing products

- As Sales Manager UK (m/f/d), you will be responsible for new customer acquisition for our rapidly expanding e-commerce partner network.
- Your role will be to identify and acquire customers from the e-commerce sector in the UK. Your extensive network of e-commerce customers will be a significant asset in achieving these goals.
- As part of your role, you will conduct negotiations with new partners, prepare offers and follow up until they are ready to sign.
- You will represent Sovendus to potential new partners remotely and at on-site appointments and trade fairs.

Your profile:

Team player sales expert (m/f/d) with an e-commerce network

- You are a B2B consultative sales professional with several years of experience in selling online marketing solutions and a proven, successful track record.
- You possess either a degree (e.g. in business with a focus on online marketing) or pertinent work experience.
- The use of Salesforce and data tools is an essential part of your toolkit.
- You are interested in the latest developments in online marketing and possess solid technical expertise to engage in productive discussions with performance and affiliate managers on the side of our e-commerce partners.
- Your command of both written and spoken English is excellent.

Our benefits



Flexible working hours



Workation (up to 110 days per year)



30 days of vacation



Training



Monthly allowance for Heka

Your chance:

Apply directly via our career website.

[Apply Now](#)

Your contact person:

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