



# Sales Manager UK (m/f/d)

As of now | Full-time employee | Professional/Experienced | Remote | United Kingdom

Apply now!

## STRONG NETWORK. STRONG TEAM.

Become part of one of Europe's leading networks for checkout and digital marketing services. More than 3,000 European partner shops trust our high-quality e-commerce solutions to enhance their business. How? By innovatively integrating artificial intelligence into online marketing. Now it's your turn: Enrich our teams with your ideas, energy, and personality.

## YOUR RESPONSIBILITIES

- As Sales Manager UK (m/f/d), you will be responsible for new customer acquisition for our rapidly expanding e-commerce partner network.
- Your role will be to identify and acquire customers from the e-commerce sector in the UK.
- Your extensive network of e-commerce customers will be a

## YOUR PROFILE

- You are a B2B consultative sales professional with several years of experience in selling online marketing solutions and a proven, successful track record.
- You possess either a degree (e.g. in business with a focus on online marketing) or pertinent work experience.

significant asset in achieving these goals.

- As part of your role, you will conduct negotiations with new partners, prepare offers and follow up until they are ready to sign.
- You will represent Sovendus to potential new partners remotely and at on-site appointments and trade fairs.

- The use of Salesforce and data tools is an essential part of your toolkit.
- You are interested in the latest developments in online marketing and possess solid technical expertise to engage in productive discussions with performance and affiliate managers on the side of our e-commerce partners.
- Your command of both written and spoken English is excellent.

## MORE REASONS FOR SOVENDUS



Remote Work



Workation



External Training



30 Days of Annual Leave



Well-Being Budget

## WHO WE ARE

### **1 Team. 18 Nationalities. 50% Women & 50% Men. Hundreds of Opportunities!**

Our story began in 2008 in Germany: Oliver Stoll founded the company "Gutschein-Connection". This marked the start of successful growth that has made us the leading network for vouchers and special offers. In 2011, the company was renamed Sovendus, and today, Sovendus has 145 employees who have made this tremendous growth possible. This is also due to our great diversity: our teams consist of roughly equal numbers of women and men, with a total of 18 nationalities and an average age of 35.



This includes not only permanent employees but also working students and interns.

## IT'S A MATCH?

Do you think you're a great fit for us and we're a great fit for you?

Apply now!



Carolin Vetter

People & Culture Manager

[karriere@sovendus.com](mailto:kARRIERE@sovendus.com)

[0721-957846-194](tel:0721-957846-194)