



Key Account Manager UK (m/w/d)

As of now | Full-time employee | Professional/Experienced | Remote | United Kingdom

Apply now!

STRONG NETWORK. STRONG TEAM.

Become part of one of Europe's leading networks for checkout and digital marketing services. More than 2,600 European partner shops trust our high-quality e-commerce solutions to enhance their business. How? By innovatively integrating artificial intelligence into online marketing. Now it's your turn: Enrich our teams with your ideas, energy, and personality.

WHAT YOU CAN EXPECT

- As a Key Account Manager (m/f/d), you will represent Sovendus to our top-selling e-commerce partners in the UK.
- Collaborating closely with your account management and sales colleagues in the UK and Germany, you will be responsible for fully supporting and developing your

WHAT YOU BRING

- You have extensive experience in e-commerce and affiliate networks, with in-depth knowledge of the affiliate marketing landscape.
- You hold a degree (e.g., in business with a focus on online marketing) or have equivalent relevant work experience.
- You have already gained professional experience in account management, with strong expertise

eCommerce partners throughout their entire lifecycle.

- You will continuously analyze your partners' performance and implement optimization measures.
- With your expertise in upselling and cross-selling, you will drive the growth of our partners.
- You will prepare internal and external analyses and confidently present them to management.
- As a team player, you will work closely with Finance, Sales, User Experience, and IT.

in e-commerce and affiliate networks, as well as in-depth knowledge of the affiliate marketing landscape.

- Your strong communication and negotiation skills set you apart, even when handling challenging topics. As a self-starter, you take initiative and demonstrate commercial acumen. Your affinity for numbers, along with your proficiency in Excel, PowerPoint, and other reporting tools, enables you to create insightful reports and analyses for both internal and external use.
- You have an excellent command of both written and spoken English.

MORE REASONS FOR SOVENDUS



Remote Work



Workation



**External
Training**



**30 Days of
Annual Leave**



**Well-Being
Budget**

WHO WE ARE

1 Team. 18 Nationalities. 50% Women & 50% Men. Hundreds of Opportunities!

Our story began in 2008 in Germany: Oliver Stoll founded the company "Gutschein-Connection". This marked the start of successful growth that has made us the leading network for vouchers and special offers. In 2011, the company was renamed



Sovendus, and today, Sovendus has 145 employees who have made this tremendous growth possible. This is also due to our great diversity: our teams consist of roughly equal numbers of women and men, with a total of 18 nationalities and an average age of 35. This includes not only permanent employees but also working students and interns.

IT'S A MATCH?

Do you think you're a great fit for us and we're a great fit for you?

[Apply now!](#)



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